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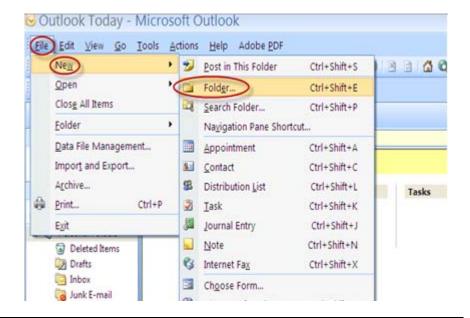
Instructions

Start Microsoft Outlook.

Click on [File].

Click on [New].

Click [Folder].

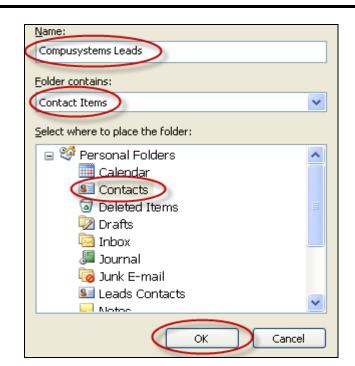


Type the name of your new file.

From the dropdown list, select **Contact I tems**.

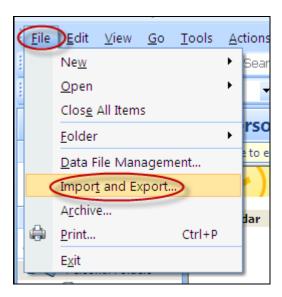
Select Contacts.

Click on [OK].



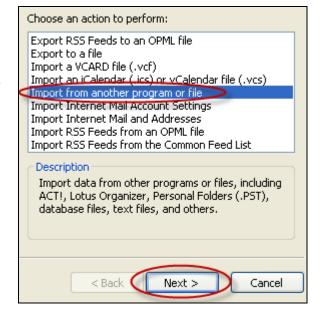
Click on [File].

Click on [Import and Export].



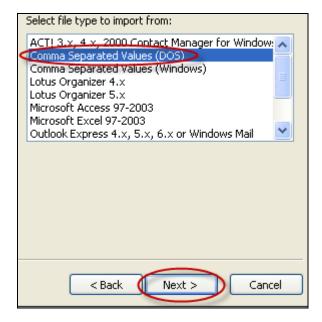
Click on Import from another program or file.

Click on [Next >].

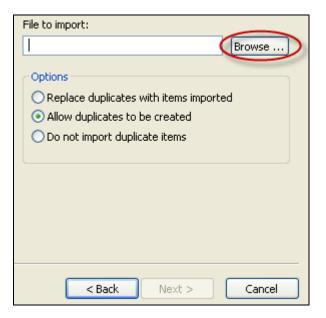


Click Comma Separated Values (DOS).

Click on [Next >].

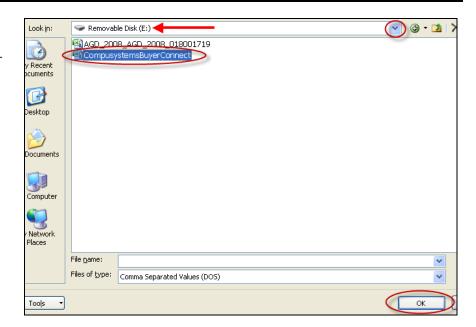


Click on [Browse...] to locate your file.



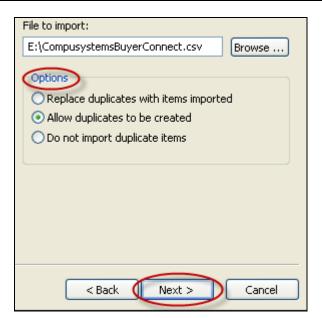
Click on the Look in: field to locate and highlight your .csv format file.

Click on [OK].



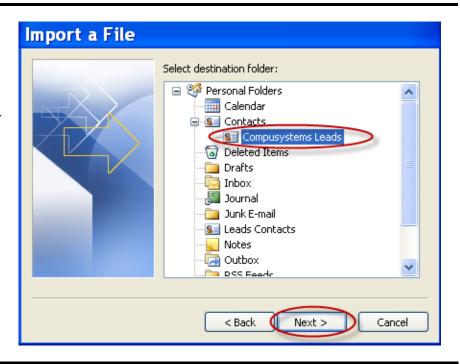
Select one of the duplicates Options listed.

Click on [Next >].

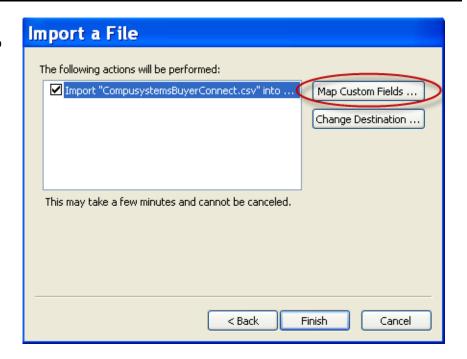


Click on the folder you created in earlier in this procedure.

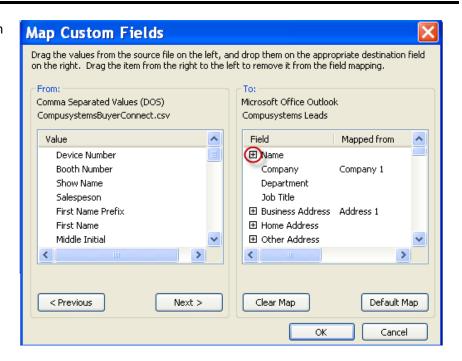
Click on [Next >].



Click on Map Custom Fields to open the checked file(s).

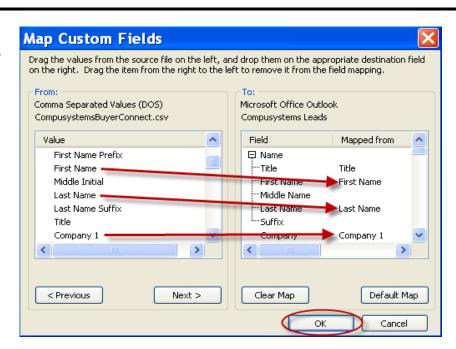


Click on the + sign to expand the selected field (in this example, the "Name" field).

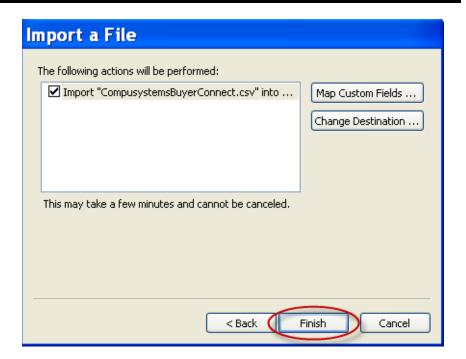


Drag the appropriate values in the "From:" column to the "To:" column.

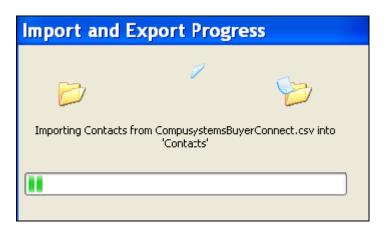
Click on **[OK]** when you're done.



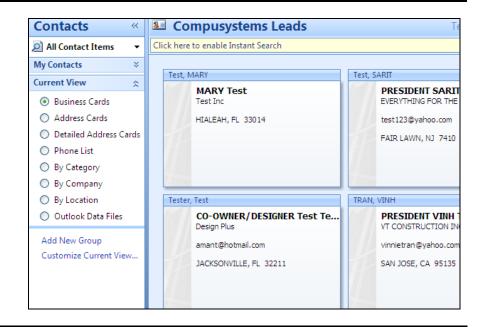
Click on [Finish].



You will see the progress bar.



Your data should look something like this:



You are done!

If you need assistance importing your sales lead data into your third party software, please contact a technical support specialist at 708-786-5565.